

Take a moment and evaluate your satisfaction with your firm's developments of the last 3 years. **Where do you want to change something?**

1. Attract new clients

Think about the past 3 years. How many new and promising clients were you able to acquire during this time?

With this increase in my cliental I am ...

- satisfied
- satisfied and yet I have the desire to expand this further
- dissatisfied and want to change something about it

2. New talented employees and young lawyers

Think about the past 3 years. How many outstanding young associates have you been able to attract to your firm or legal department?

With this increase in talent, I am ...

- satisfied
- satisfied and yet I have the wish to target this more
- dissatisfied and want to change something about it

3. Reduce costs

Think about the past 3 years. To what extent have you been able to sustainably save costs through workflow improvements, contract redesign and digitalisation?

With this savings, I am ...

- satisfied
- satisfied and yet I know I should do more
- dissatisfied and want to change something about it

4. Improve client experience

Think about the past 3 years. In how many cases have you succeeded in significantly improving your clients' satisfaction with your firm's work or contract design?

With this result, I am ...

- satisfied
- satisfied and yet I want to know how to do this better
- dissatisfied and want to change something about it

5. Improve efficiency

Think about the past 3 years. How has digitalization and changes in the way we work increased efficiency?

With this increase, I am ...

- satisfied
- satisfied and have the desire to expand this further
- dissatisfied and want to change something about it

We invite you to a 20-minute conversation about new perspectives and questions that have arisen as a result of the *Speed Check*. We'll focus in on your needs for agility and design strategies in the "Legal New Work."

Open Office
Fridays 10am to 1pm CET
+49 152 0158 1818



Talk to us

Karla Schlaepfer + Nils Schekorr
info@legaldesignchange.de
www.legaldesignchange.de